

A manufacturing operations value-creation firm — built for private equity and the leaders of their portfolio companies.

Capabilities

01 Operational Due Diligence

Pre- or post-LOI assessment of value creation potential and operational risks. Validates the PE thesis and quantifies likely / possible EBITDA impact across Plan-Buy-Make-Deliver.

02 Process Capability Assessment (PCA)

Proprietary, non-invasive diagnostic across eight operational areas, scored on a 5-level maturity scale and benchmarked against 61+ peer companies to quantify EBITDA impact.

03 Value Creation Capture

Hands-on execution of the diagnostic roadmap — daily management systems, KPI cadence, and improvement events that lock in throughput, cost, and service gains.

04 Strategic Sourcing & Procurement

Spend-cube visibility, supplier rationalization, and category-led sourcing. A track record of multi-million-dollar annualized savings on materials, packaging, and freight.

05 Interim & Advisory Leadership

C-suite operators (35+ years, full P&L) stepping in as interim COO, VP Operations, Supply Chain, or Plant leaders to stabilize, transform, or bridge to the permanent hire.

06 Operations Analytics & Decision Support

ERP, planning, and shop-floor data unified in Power BI dashboards — a fact base for diligence, sourcing, and value-creation decisions across every engagement.

Our Approach

01

Assess & Benchmark
Fact base on performance

02

Prioritize by Value
Quantified EBITDA, cash, risk

03

Execute with Discipline
Ownership & accountability

04

Sustain Capability
Routines that endure

Where We Engage

Engagement scenarios

Pre- and post-investment diligence • 100-day plans and value-creation roadmaps • portco performance improvement • complex or underperforming operations • exit and sell-side readiness.

Engagement length

From 2–4 month targeted optimizations to 12–18 month transformations.

Industries served

Aerospace & Defense • Automotive • Building Materials • Chemicals & Specialty Materials • CPG • Distribution, Warehousing & Logistics • Film, Tape & Coatings • Food & Beverage • Industrial Equipment & Materials • Life Sciences & Medical Devices • Paper & Packaging • Printing & Labels.

Global Experience

Across their careers, our consultants have led engagements in the USA, Canada, Mexico, England, France, Hungary, Brazil, India, and China.

Why Consillium

● Operator-led. Real P&L leadership

35+ years of C-suite manufacturing experience. We have run the plants, not just studied them.

● Value-first. EBITDA, cash & risk — quantified

Every engagement frames opportunities in dollars: “likely” and “possible” EBITDA ranges, working-capital release, and risks with mitigations.

● Embedded & practical. Shoulder-to-shoulder

We don’t hand off a binder. Our teams sit alongside portfolio leadership to install daily management, KPI routines, and accountability that survive after we leave.